

RESEARCH HIGHLIGHTS

2025 Priorities for Retail Leaders

Our survey is designed to help retail organizations identify strategic priorities they may want to focus on to drive productivity, build a healthy people strategy, and gear up for growth.

Top Challenges Facing Leaders

(Responses for extremely/very/somewhat challenging)

BUSINESS

- 1. Economic uncertainty (96%)
- **2.** Staying ahead of the competition (83%)
- 3. Business growth (76%)

HUMAN RESOURCES

- **1.** Attracting/recruiting talent (60%)
- 2. Flexible work models (54%)
- 3. Fostering innovation (51%)

PEOPLE MANAGEMENT

- 1. Workforce productivity (96%)
- **2.** Employee engagement/retention (94%)
- **3.** Recruiting, hiring and onboarding (90%)

COMPLIANCE

- **1.** Record-keeping and documentation (66%)
- 2. Terminations (60%)
- 3. Wage and hour laws (53%)

TECHNOLOGY

- 1. Lack of integration (55%)
- 2. Scalability/ability for HR system to grow with our company (55%)
- **3.** Employee training on HR tools (54%)

Impact of Employee Turnover

Costs **\$2,686** per employee, on average

Business outcomes:

- 1. Training and onboarding costs (43%)
- **2.** Impact on customer relationships (41%)
- 3. Recruitment costs (39%)

The #1 employee retention strategy is offering flexible work schedules.

Time & Cost of HR Administration



MOST TIME-CONSUMING HR TASKS	
	Average annual cost
Payroll processing	\$13,938
People management	\$9,055
Risk management/managing workers' compensation	\$8,388
Managing multiple HR systems	\$8,043
Tracking employee hours worked	\$7,819

HR Outsourcing Gets Prioritized

59% of retail leaders plan to outsource HR administration in the year ahead.

(Responses for extremely/very/somewhat likely)

TOP TASK TO OUTSOURCE

- 1. Payroll processing (26%)
- 2. Managing employee performance (17%)
- 3. Maintaining regulatory compliance (12%)

EXPECTED RESULTS

- 1. Fewer mistakes (47%)
- 2. Increased productivity (39%)
- **3.** Better analytics and reporting (34%)

Get Help with Your Business Challenges

Paychex makes HR brilliantly simple. Contact us to access dedicated HR experience and help solve your biggest HR issues.

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